# CITIZENS MEDIATION SERVICE

# 8-HOUR ADVANCED MEDIATION TRAINING

November 15, 2019 Date:

Time: 8:30 a.m. to 5:30 p.m.

Kinexus, 499 West Main St., Benton Harbor, MI Place:

FREE for any CMS Volunteer with at least 12 mediation hours in 2019.

Facilitator: Peggy MacDougall

Payment can be made by cash, check, money order, or credit card by phone. \$150.00 Cost:

THIS TRAINING MEETS THE SCAO REQUIREMENT TO PARTICIPATE IN 8 HOURS OF ADVANCED MEDIATION TRAINING EVERY TWO YEARS TO REMAIN QUALIFIED TO MEDIATE IN MICHIGAN.

### Improve Your Skills in:

Learning to efficiently summarize your client's words builds trust, allows for corrections, and helps YOU remember relevant facts as the mediation progresses.

Re-phrasing and Re-framing Re-framing turns negative phrasing by the client to neutral language, thus helping to tame emotions and keep the mediation moving forward.

### **Increasing Your Odds of Reaching Agreements**

So many mediators end a mediation when impasse appears imminent. Practicing how to keep a conversation going at this critical point can greatly improve your agreement rate.

## Writing Solid, Enforceable Agreements

To be of value to clients and the courts, agreements must be written clearly and answer all the basic questions: who, where, what, when, how, how long, and an end time (if applicable). Specificity is key. Enforceability is also a hallmark of a good agreement.

To Register: Call 269-982-7898 or download an application online and mail with your check made out to Citizens Mediation at: Citizens Mediation Service

> 811 Ship St., Suite 302 St. Joseph, MI 49085 www.citizensmediation.org